

Associated Electric and Gas Insurance Services

AEGIS



Our history.

AEGIS was founded in 1975 when thirteen gas companies experiencing capacity, coverage and pricing issues with the commercial insurance market joined together to form a mutual. The risk managers wrote the first policy designed to cover utility risks. Electric companies were invited to join the mutual in 1978 and it has grown from there. The company initially offered liability coverage, with directors and officers cover added in 1986, property in 2001, and cyber in 2013. AEGIS also has a syndicate at Lloyds, founded in 1999, that writes a variety of non-energy commercial insurance products, balancing out our energy-focused mutual premiums.

A mutual advantage.

The mission of AEGIS is to serve the energy industry; as such, our products and services are designed to manage utility/energy exposures. **Our underwriters, loss control specialists and claims team focus solely on energy/utility issues.** This deep industry expertise sets AEGIS apart from commercial carriers and enables us to provide risk management solutions, stable capacity and trusted claims support to meet our members' unique needs.

AEGIS Members

AEGIS has 300 members representing the following utility energy segments:

- **Utilities** (gas, electric, water)
- **Power Generators**
- **Natural Gas Pipelines**
- **Regional Transmission Organizations/Independent System Operators**
- **Generating Electric Cooperatives**
- **Canadian Utilities**

AEGIS Products

- **Excess Liability** – \$50 million/occurrence, \$100 million/aggregate
- **Directors & Officers** – \$50 million capacity
- **Fiduciary Liability** – \$50 million capacity
- **Property** – \$375 million capacity, operational & construction
- **Excess Workers' Comp** – \$35 million capacity, QSI only
- **Errors & Omissions** – \$35 million capacity
- **Cyber** – \$50 million capacity, first & third party, BI & CBI
- **Generation Outage** – \$50 million capacity
- **Renewable Energy** – \$325 million capacity
- **Everest National Alliance** – admitted paper needs

AEGIS Credit Programs

The mutual has three different credit programs:

1. **Continuity Credits** – paid to members on an annual basis, representing their ownership share of the mutual. A member is someone who buys a directors and officers and/or an excess liability policy.
2. **Product Credit** – paid by policyholders who purchase that particular product based on the performance of the product.
3. **Loyalty Credit** – additional credit paid to members who purchase four or five qualifying products.

AEGIS Market Share

A snapshot of our market share:

- **Investor-Owned Utilities** – 99%
- **Public Power** – 60%
- **Generating Electric Cooperatives** – 80%
- **All Major Natural Gas Pipelines**
- **All Major Canadian Utilities**

The numbers.

\$2.65B

Gross Written Premium

\$1.6B

Credits paid to members since 1975

“A”

Rating by A.M. Best and S&P Global

88%

Combined Ratio

\$21B

Claims paid since 1975

\$2.2B

Surplus

4%

Mutual Expense Ratio

\$10.3B

Total Assets

Member Involvement

AEGIS utilizes member advisory groups staffed by risk managers to advise the senior team on claims, loss control, underwriting and legal issues.

- **Risk Management Advisory Committee**
- **Claims Task Force**
- **Loss Control Task Force**
- **General Counsel Working Group**

Loss Control

AEGIS Loss Control has two teams that work closely with our member companies:

1. **Casualty Loss Control** – staffed by former utility operations personnel, these professionals work with member company risk management and operations teams to evaluate the exposures related to their utility operations.
2. **Property Loss Control** – performs inspections and evaluations of the generating equipment and works with member company plant operations teams to assure reliable and safe operations.

In addition to these services, AEGIS Loss Control offers monthly webinars, a full catalogue of online programs, white papers and monthly e-mail updates related to utility operations, energy issues and safety.

Claims

The goal of AEGIS claims is to advise, guide and assist our members in successfully defending any claim which may be brought against them. In addition to a full staff dedicated to providing a collaborative and fair approach to managing member claims (property, casualty, directors and officers), we also provide a variety of additional resources:

- **Litigation Service** – We match counsel with expertise in electric, gas and employment practice service with the member's counsel to offer guidance, assistance and advice.
- **Structured Settlements** – We assist members in settling catastrophic injury cases through the use of financial products and periodic payments.

- **Seminars/Roundtables** – Our claims department hosts meetings covering claims-related topics, including smaller group roundtable sessions held at our office and multi-day seminars held every other year at sites around the country.
- **Publications/Presentations** – Claims and defense-related publications as well as presentations, are available to members on our website.

Relationship

AEGIS values and appreciates the long-term relationship we have with our membership. We remain committed to managing their changing and growing exposures to ensure stability and value into the future.



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